



**Procurement Annual Report**  
**April 2022 – March 2023**

Lead Officer:	Chris Sanderson, Head of Procurement
Responsible Director:	Colin Neil, Director of Finance
Approved By:	Procurement Steering Group Corporate Management Team
Date Approved:	3 <sup>rd</sup> August 2023

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- Annex A – Required Statistical Information**
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## 1. Introduction

The Procurement Reform (Scotland) Act requires public sector contracting authorities with regulated procurement activity of £5 million or more per annum to have prepared a Procurement Strategy, and to publish an Annual Procurement Report each financial year. I am pleased to approve and publish the NHS Greater Glasgow and Clyde's report for financial year 2022/23.

This report covers a third-party supplier spend for the period of over £811m. There were 97 regulated procurements awarded in this period with a life time contract value of over £82.4m, securing best value for Board spend, whilst obtaining financial and non-financial savings; through a commitment to maintaining high quality patient focused care by delivering sustainable and affordable clinical services with the capacity and capability to deliver modern healthcare with the flexibility to adapt to future requirements, through a positive approach to Fair Work and sustainability outcomes, including Community Benefits.

This report gives recognition of the impact that procurement policy and practice has on the Boards main objectives; Better Care, Better Health, Better Value, Better Workplace and can show the positive impact on performance and success.

More information on how Procurement activity is organised and undertaken within the Board is available on our external website:

<https://www.nhsggc.scot/about-us/procurement/>

**Chris Sanderson**  
**Head of Procurement**

## 2. Overview

### Purpose of this Report

NHS Greater Glasgow and Clyde (the Board) provides a comprehensive range of healthcare services principally to 1.3 million people in the Health Board area and also hosts a range of regional and national services. The Board purchases goods and services from a broad range of suppliers in support of these activities. As a public body this procurement activity must be carried-out in accordance with the prevailing legislation including the Procurement Reform (Scotland) Act 2014 and the Public Contracts (Scotland) Regulations 2015 and the Board's Standing Financial Instructions.

The Procurement Reform (Scotland) Act requires the Board to publish an Annual Procurement report covering content prescribed by the Act and additional guidance from Scottish Ministers.

### Procurement Strategy

In 2022/23 the Board had an annual trade spend with third party suppliers of approximately £811m. This expenditure is committed on behalf of the Board via the following five lead procuring departments.

Board Lead	Delegated Area of Responsibility
Pharmacy Services	All medicines
Property & Capital Planning	All major building projects
Operational Estates	Minor building and building repair projects*
eHealth	All IT projects, software, hardware and desktop.
Procurement	All other 'in-scope' non-pay expenditure

*\* The Estates & Facilities Commodity Team within the Procurement Department procure overarching framework contracts to be utilised by the Operational Estates Team*

These departments provide a comprehensive procurement and logistics service for all Health Board functions. This includes strategic sourcing and advice to improve effectiveness and value for money on all expenditure for goods, services and works. The departments have responsibility for procurement requirements for all Board areas including Corporate, Acute and Health & Social Care Partnerships, operating within the context of the Board's published Procurement Strategy<sup>1</sup>.

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<sup>1</sup> <https://www.nhsggc.scot/download/procurement-strategy-2022-2025/>

### 3. Summary of Regulated Procurements Completed

The Board has awarded 97 regulated procurements with a life time value of £82.4m during the period 1st April 2022 – 31st March 2023. All Procurements were carried out in line with the Board's Procurement Strategy.

Appendix 1 provides a detailed list of all contract award notices published throughout the financial year 2022-23

### 4. Community Benefits Summary

The Board considers Community Benefits in all local tendering activity. An assessment is carried out to decide whether a scored or non-scored Community Benefits question is relevant and proportionate to the contract.

In 2022-23 our procedures were adapted to ensure that we reference by way of a hyperlink, the NHS Scotland Community Benefit Gateway: [www.nss.nhs.scot/procurement-and-logistics/sustainability-information-for-suppliers/access-our-community-benefit-gateway](http://www.nss.nhs.scot/procurement-and-logistics/sustainability-information-for-suppliers/access-our-community-benefit-gateway)

The Public Health team update the gateway with the public health priorities for the GG&C area. Aligned to those priorities, third sector organisations can state their 'needs' in terms of work they are doing to improve public health outcomes. By linking all of this up through the gateway, suppliers who are bidding for a Health Board contract can now tailor their Community Benefit offering more closely to the local population needs, rather than generic offerings if they wish to do so. As a result of this development, Procurement and Public Health work closely together on the Gateway activity.

Community Benefits that have been achieved through activity within the Procurement Team are as follows:

#### ❖ **Epilepsy Services (Contract Ref GGC0735)**

The supplier, Epilepsy Connections will offer a range of volunteering opportunities, outreach work in schools and other educational establishments to raise awareness about epilepsy and deliver epilepsy awareness sessions to local employers.

#### ❖ **Multiple Sclerosis Services (Contract Ref GGC0736)**

The supplier, Revive MS, has developed partnerships with local community organisations such as sunny Govan Radio, Govan Weavers, and Galgael. They have promoted educational opportunities for secondary school children to learn about our

work through the delivery of this contract by taking part in the Youth Philanthropy Initiative.

❖ **Distress Brief Intervention (Inverclyde) (Contract Ref GGC0738)**

The Supplier, Scottish Association for Mental health (SAMH) will co-produce our community benefits with Inverclyde Health & Social Care Partnership. Current SAMH practice includes IPS Employability service in Inverclyde supporting people with severe and enduring mental health problems to access employment and their Workplace and Suicide Prevention teams offer training, workshops, capacity building and awareness raising for local employers, stakeholders and partners.

❖ **Dementia Post Diagnostic Support Service (Inverclyde) (Contract Ref GGC0739)**

The supplier, Alzheimer Scotland make significant contributions from fundraised income to deliver community benefits for people living with dementia, their families and the broader community in general. In Inverclyde this is evidenced by the investments they have made, and continue to make, in the Dementia Resource Centre – a base for Link Workers and other staff that we fund, providing a range of support, information and activities that are of clear community benefit

Community Benefits have been a more established outcome from construction related contracts that the Property & Capital Planning team procure. The details of these Community Benefits are as follows:

❖ **QEUH / RHC Rectifications**

As part of the project appointment Graham Construction have employed 4 additional employees, 3 apprentices and 1 school work placement. In terms of other social benefits, Graham Construction staff have taken part in numerous charity events, have proposed donation of play equipment to the roof top play area and installed a new kitchen for the charity, Men Matter Scotland

❖ **Gartnavel Level 6 Refurbishment**

As part of the project Graham Construction delivered a £200k refurbishment of the Beatson Cancer Charity offices on the Gartnavel site as part of their community benefits. This work was concluded in 2022. The works were undertaken at cost price with management fees and contractor mark ups waived.

### ❖ **RHC Ward 2A Ventilation Upgrade**

Contractor, MPMH construction undertook a suite of charity and hospital engagement projects as part of their appointment including a new 8 to 12 years playroom for the children within the ward with work undertaken at cost price with management fees and contractor mark ups waived.

### ❖ **RAH Regen Kitchens**

Contractor, Redpath Construction have committed to maximise the training and employability opportunities generated from this project by engaging with DYW Coordinators at a local high school to identify young people who may be keen to receive work experience with Redpath as a stepping-stone into a career in construction.

Simultaneously, their contacts manager will engage with their project subcontractors regarding their apprenticeship recruitment programmes and ensure that the young people gain experience with the variety of trades over the course of a 4-week placement.

### ❖ **QEUH Waste Hold Doors**

Contractor, Clark Contracts have confirmed that they are involved in apprentice schemes and each year recruit trade apprentices through structured training and development schemes. In 2022 they recruited 6 trade apprentices and continually develop their apprentices once their four-year training scheme is complete.

On this project one of our joinery apprentices has been allocated and is gaining a total of 22 weeks training by working on this project. Clark Contracts annually take on school, college and university students for work placements within their head office and sites and in 2022, had 9 pupils' complete placements with them.

## **5. Supported Business Summary**

A supported business is defined in the Public Contracts (Scotland) Regulations as an economic operator whose main aim is the social and professional integration of disabled or disadvantaged persons and where at least 30% of the employees of the economic operator are disabled or disadvantaged persons. Furthermore, the Regulations allow the Board to directly award a contract to such economic operators without a competitive process.

Spend with Supported Business is summarised in the table below

Supplier	Spend
Haven (Sub-contract)*	£85,152
City Building (RSBi)	£3,091
Matrix Fife	£2,804
Haven	£770
North Lanarkshire Industries	£124
CCL North**	£0
<b>Total</b>	<b>£91,941</b>

\* There is a sub-contract clause in the National Procurement contract for NHS Staff Uniform which requires the awarded supplier to sub-contract 15% of the activity to a supported business, which in this case is Haven. The total in the table above represents 15% of the Board's spend with the national uniform supplier

\*\* CCL North were awarded a contract with NHS GG&C in late-2019 through a tender process to recycle end of life IT equipment. The contract is shown as having a nil value as it does not incur any cost to the Board as the business model is based on generation of income through re-purposing components.

CCL North are based in North Ayrshire and have a staff count of 31 of whom 14 are from disabled and disadvantaged backgrounds. CCL are working to introduce an Apprentice Training Programme specifically for their industry and anticipate recruiting at least 10 new apprentices into their business over the next 3 years.

In addition to what has been set out, the Procurement team continue to work with stakeholders within the Board to seek opportunities to use Supported Businesses where practical and will continue to do this as part of the over-arching Procurement and Sustainability strategy under the sub-workstream of societal benefit of Procurement.

## 6. Future Regulated Procurements Summary

Section 18(2) of the Procurement Reform (Scotland) Act 2014 states it is mandatory that an annual procurement report must include a summary of the regulated procurements the authority expects to commence in the next two financial years. This is shown in the attached Appendix 2.



## 7. Delivering Value for Money

### ❖ Contractual Savings

Working with colleagues across the Board, Procurement has a critical role in supporting the delivery of the clinical service aims, specifically in procuring the best quality, and value for money goods and services to ensure patients receive the highest standard of care.

The current macro-economic conditions have made achievement of savings very challenging. The lasting impact of Covid on the fragility of some supply chains and the war in Ukraine have had a significant inflationary effect on commodities across the globe which have pushed up supplier input costs which cannot be fully absorbed and we now find this feeding through into price increases, which we take a range of measures to resist and mitigate.

Boards would typically rely on contractual savings opportunities from the National Procurement commercial workplan as national contracts are re-tendered to combine with local contracting activity to provide an opportunity to achieve cost savings, however these opportunities are not present at this point in the economic cycle which has required the Procurement Department to look at other ways to play their part in the Board's financial plan which requires cash releasing savings to be found.

Despite these challenges, the Procurement Department achieved a validated savings figure of just over £1m in 2022/23 broken down as follows:

Revenue Recurring	£247,463
Revenue Recurring (cost containment)	£727,303
Non-Recurring	£28,000
<b>Grand Total</b>	<b>£1,002,765</b>

### ❖ Capital Equipment Related Savings

The Board replaces higher value medical equipment via its capital expenditure allocation. The Procurement Department works closely with clinical colleagues to ensure the maximum value is obtained against the budget allowance to demonstrate financial control, drive and add value for tax-payers and health board, alongside driving change for service delivery for patients.

Equipment savings achieved during the 2022/23 financial period of approx. £4.46m (13.7% of total spend) achieved by reducing the cost of equipment purchase via planned replacement volume and has been re-invested into increasing replacement equipment quantity and additional equipment essential for delivering patient care.

## 8. Spend Analysis

The table below shows a breakdown of our Trade Spend with third party suppliers in 2022/23 which was just over £811 excluding VAT

Category	Total Spend	Contract Coverage %
Pharmaceuticals	£265,487,258	98%
Medical Devices & Clinical Consumables	£71,998,734	87%
PFI / Hubco Hospitals & Health Centres	£71,954,748	100%
Medical Equipment	£53,848,290	93%
Supplementary Staffing	£49,477,332	64%
Estates	£46,862,826	66%
Utilities & Energy	£46,723,478	98%
Health & Social Care	£39,479,739	90%
National Distribution Service	£35,911,952	67%
Information Communication Technology	£35,154,798	92%
Laboratory Equipment & Services	£33,142,650	88%
Facilities	£30,408,870	80%
Taxis / Patient Transport	£5,150,058	96%
Vehicles	£4,640,397	80%
External Medical Services	£4,272,894	92%
Professional Bodies & Services	£3,907,616	72%
Postal & Courier Services	£2,663,551	97%
Other Goods & Services	£2,534,507	6%
Travel & Accommodation	£2,061,436	14%
External Print / Promotional	£1,617,729	87%
Translation & Interpretation Services	£1,287,788	93%
Training	£849,185	4%
Stationery & Office Products	£804,436	91%
Staff Uniform & Clothing	£741,442	90%
Marketing & Media	£587,576	33%
<b>Grand Total</b>	<b>£811,569,288</b>	<b>89%</b>

Points to note about the spend breakdown are:

- The data is taken from the Scottish Procurement Information Hub (sometimes referred to as Spikes Cavell after the software developers) and is based on ex VAT invoice spend
- Our data is overlaid with categories based on the main business activity of the supplier which is a different classification methodology to account codes used with our financial reporting. The categories are amended slightly by Procurement to make them more meaningful for Board use

- Contractual spend is worked out on a high level supplier-level basis to give a broad overview of the coverage
- In 2021/22, contract coverage was 90%. It has dropped slightly to 89% but this is due to the rise in off-contract nurse agency spend, however the contractual coverage is still strong overall demonstrating that we have a strong influence over our supplier spend
- Contractual coverage is analysed by the Procurement Department down to sub-category levels to prioritise commercial workplan activity which seeks to influence the spend by exposure to competition and establishment of compliant contracts

## 9. Sustainable Procurement Duty

The Procurement Reform (Scotland) Act 2014 requires authorities to comply with the sustainable procurement duty where applicable. This includes a requirement to support Small and Medium Enterprise (SME), Third Sector Bodies and Supported Business organisations gaining public contracts. The Board seeks to ensure that we meet this duty by adopting the Scottish Government Procurement Journey methodology and use of contract strategy templates.

During the 2022-23, the Board has been working on a new Sustainability Strategy and the Procurement Department and devolved Procurement teams have reviewed the approach to Corporate Social Responsibility as a whole and have captured this in a new Procurement Sustainability Charter which will be contained within the Board-wide Sustainability Strategy once approved.

At a high level this breaks down as follows:

### **Environmental**

- ❖ Embed sustainability criteria into local contracts
  - Embed sustainability requirements within local tendering activity by ensuring that these are built into contract selection and/or award criteria and ensure whole lifecycle costing methodology is used in commercial criteria where appropriate.
  - Ensure all Procurement Officers within Procurement and devolved Departments have undertaken Procurement Climate Literacy Training and are aware Scottish Government Sustainable Procurement Tools
- ❖ Reduce carbon output of our supply chain

- Procurement team to participate fully in the national [Green Theatres Programme](#)
- Output of [CO2A Analysis](#) Tool inferred a carbon output on £958m non-pay spend of 380,000 tonnes (0.397 tonnes per £ of spend). Create carbon reduction plans (including product composition and packaging) with our largest impacting suppliers by category of spend for initial 5% reduction
- Continue with the [Warp-It](#) programme but undertake refreshed appraisal as to cost/benefit and future viability

The Warp-It software system allows us to identify avoided financial cost and also avoided climate impact. The statistics are shown below which show an improvement in 2022/23 vs the previous financial year

Benefit	2021/22	2022/23
Financial Avoided Cost	£98,929	£164,506
Carbon Saving	44,903 kg	74,552 kg
Total Waste Saved	17,300 kg	22,500 kg
Cars off the Road	6	9
Trees Equivalent	23	37

- ❖ Increase Sustainable procurement communications
  - Develop a communications plan to highlight work being undertaken by Procurement in order to raise awareness and gain traction

## Ethical Procurement

- ❖ Fair Work Practices
  - Full implementation of [SPPN 6/2021](#) (Fair Work First implementation) within local contract tendering process
- ❖ Ethical Standards within Supply Chain
  - Ensure maximum use of Project Bank Accounts within in-scope Construction projects to ensure prompt payment to contractors and sub-contractors in line with [SPPN 10/2016](#)
  - Ensure Ethical Standards are enshrined in all local contracting activity where appropriate, including Human Rights, Modern Slavery, Whistleblowing, application of the Serious Organised Crime Protocol and use of Fairtrade products

❖ Adherence to Government Buying Standards

- Adherence wherever possible to the [Government Buying Standards](#), which cover food and catering services, construction projects and buildings, electrical goods and furniture

**Societal Benefit**

❖ Increase spend with local businesses

- As the first NHS Board to become an affiliate member of the [Supplier Development Programme](#), throughout 2023/24 we will work on initiatives to engage with suppliers through Meet The Buyer events and to promote local contract opportunities amongst Scottish / local SMEs

❖ Maximise Community Benefits

- Ensure that wherever appropriate, local contracts include Community Benefits clauses. Ensure that the [Community Benefits Gateway](#) is referenced with Invitation to Tender documents

❖ Increase spend with supported businesses

- Develop a plan to increase spend with supported businesses using the flexibility within the Procurement Regulations referenced in [SPPN 04/2017](#) to make direct awards to such entities
- Ensure Procurement contributes to the Community Wealth Building and Anchor Institution agendas
- Work with Public Health and Health Improvement colleagues on how Procurement can play its part in the Community Wealth Building and Anchor Institution agendas

## 10. Community Wealth Building

Procurement has been working with colleagues in Public Health / Health Improvement to ensure that we play a part in the Community Wealth Building agenda and in the Board's role as an Anchor Institution (large organisations, connected to their local area that use their assets and resources to benefit the communities around them).

In 2022/23, the Procurement Department, working with Public Health and the Health Anchors Learning Network (HALN), concluded an initiative funded via a Health Foundation grant to look at spend with local suppliers and how we might grow this. This has led us becoming the first NHS Board in Scotland to become a member of the Supplier Development Programme which allows us to continue the work.

The table below shows spend with suppliers whose invoice address is in our local authority areas demonstrating a gradual increase over time as a percentage of our trade spend (*excluding spend with the National Distribution Service*).

<b>Local Authority Area</b>	<b>2022-23</b>	<b>2021-22</b>	<b>2020-21</b>
Glasgow City	£74,510,138	£60,433,134	£51,887,683
Renfrewshire	£15,492,526	£16,147,406	£13,866,597
West Dunbartonshire	£4,522,272	£6,676,973	£4,164,261
East Dunbartonshire	£3,549,662	£3,376,313	£2,017,769
Inverclyde	£3,549,662	£3,357,018	£3,722,915
East Renfrewshire	£3,295,249	£2,191,890	£1,288,660
<b>Grand Total</b>	<b>£104,919,508</b>	<b>£92,182,734</b>	<b>£76,947,884</b>
<b>% GG&amp;C Local Spend</b>	<b>13.5%</b>	<b>12.6%</b>	<b>12.5%</b>

## Annex A: Annual Procurement Report template

<b>1. Organisation and report details</b>	
a) Contracting Authority Name	NHS Greater Glasgow & Clyde
b) Period of the annual procurement report	April 2022 – March 2023
c) Required by s18 Procurement Reform (Scotland) Act 2014 to prepare an annual procurement report? (Yes / No)	Yes
<b>2. Summary of Regulated Procurements Completed</b>	
a) Total number of regulated contracts awarded within the report period	97
b) Total value of regulated contracts awarded within the report period	£82.4m
c) Total number of unique suppliers awarded a place on a regulated contract awarded during the period	80
i) how many of these unique suppliers are SMEs	51
ii) how many of these unique suppliers are Third sector bodies	10
<b>3. Review of Regulated Procurements Compliance</b>	
a) Number of regulated contracts awarded within the period that complied with your Procurement Strategy	97
b) Number of regulated contracts awarded within the period that did not comply with your Procurement Strategy	0
<b>4. Community Benefit Requirements Summary</b>	
<b>Use of Community Benefit Requirements in Procurement:</b>	
a) Total Number of regulated contracts awarded with a value of £4 million or greater.	1
b) Total Number of regulated contracts awarded with a value of £4 million or greater that contain Community Benefit Requirements.	0
c) Total Number of regulated contracts awarded with a value of less than £4 million that contain Community Benefit Requirements	11

**Key Contract Information on community benefit requirements imposed as part of a regulated procurement that were fulfilled during the period:**

d) Number of Jobs Filled by Priority Groups (Each contracting authority sets its own priority groups)	Unknown
e) Number of Apprenticeships Filled by Priority Groups	Unknown
f) Number of Work Placements for Priority Groups	Unknown
g) Number of Qualifications Achieved Through Training by Priority Groups	Unknown
h) Total Value of contracts sub-contracted to SMEs	Unknown
i) Total Value of contracts sub-contracted to Social Enterprises	Unknown
j) Total Value of contracts sub-contracted to Supported Businesses	Unknown
k) Other community benefit(s) fulfilled	Unknown

**5. Fair Work and the real Living Wage**

a) Number of regulated contracts awarded during the period that included a Fair Work First criterion.	11
b) Number of unique suppliers who have committed to pay the real Living Wage in the delivery of a regulated contract awarded during the period.	11
c) Number of unique suppliers who are accredited Living Wage employers and were awarded a regulated contract during the period.	24

**6. Payment performance**

a) Number of valid invoices received during the reporting period.	481,388
b) Percentage of invoices paid on time during the period (“On time” means within the time period set out in the contract terms.)	94.5%
c) Number of regulated contracts awarded during the period containing a contract term requiring the prompt payment of invoices in public contract supply chains.	97
d) Number of concerns raised by sub-contractors about the timely payment of invoices within the supply chain of public contracts.	Unknown



## 7. Supported Businesses Summary

a) Total number of regulated contracts awarded to supported businesses during the period	0
b) Total spend with supported businesses during the period covered by the report, including:	£91,941
i) spend within the reporting year on regulated contracts	£85,152
ii) spend within the reporting year on non-regulated contracts	£6,789

## 8. Spend and Savings Summary

a) Total procurement spend for the period covered by the annual procurement report.	£811,569,288
b) Total procurement spend with SMEs during the period covered by the annual procurement report.	£343,117,666
c) Total procurement spend with third sector bodies during the period covered by the report.	£29,029,557
d) Percentage of total procurement spend through collaborative contracts.	Unknown
e) Total delivered cash savings for the period covered by the annual procurement report	£1,002,765
f) Total non-cash savings value for the period covered by the annual procurement report	£4,460,032

## 9. Future regulated procurements

a) Total number of regulated procurements expected to commence in the next two financial years	31
b) Total estimated value of regulated procurements expected to commence in the next two financial years	£10,338,262

## Appendix 1 – Summary of Completed Regulated Procurements

Published Date	Contract Name	Total Value	Contract Awarded To
08/04/2022	Ward 2A/B Ventilation and Builders Works	£2,837,599	MPMH Construction Ltd
08/04/2022	QEUH Pedestrian Walkways	£114,697	Mackenzie Construction Ltd
08/04/2022	18CP039-Queen Elizabeth University Hospital fire path	£83,522	John McGeady Ltd
14/04/2022	NHS Greater Glasgow & Clyde Flooring Contractors Framework	£2,600,000	Donaldson & Paterson Limited / LAWRIE (FURNISHINGS) LIMITED
14/04/2022	Engineering Inspection Services	£250,000	Zurich Municipal
14/04/2022	Provision of Cleanroom Clothing	£490,000	Elis UK Ltd
14/04/2022	Orthotics Consumables	£3,497,375	Renace Ltd / Buchanan Orthotics Ltd
18/04/2022	Maintenance & Repair of Trane Chillers	£159,144	Ingersoll-Rand UK Limited
21/04/2022	Electrical Contractors Framework	£2,150,000	SSE / Blackbourne Limited / Burgoyne Electrical Limited / Quartzelec
26/04/2022	Alcohol & Drug Prevention & Education	£640,000	Glasgow Council on Alcohol / Scottish Drugs Forum
28/04/2022	Asbestos Surveying & Analytical Services Framework	£3,500,000	Environtec Limited / HSL Compliance Ltd / Life Environmental Services
29/04/2022	Tender for the Provision of Renfrewshire School Counselling Service	£200,000	Lifelink (trading name for Royston Stress centre Ltd)
29/04/2022	Community Link Workers: Inverclyde & Renfrewshire	£2,429,900	CVS Inverclyde / We Are With You
29/04/2022	Forensic Adult Provisions	£252,140	Rosemount Lifelong Learning / City of Glasgow College
02/05/2022	Personnel Dosimetry Service	£168,250	Landauer Europe
02/05/2022	Laundry Services	£400,000	Cathkin Clean Scotland Ltd
02/05/2022	Provision of Non- Ambulatory Patient Transport Service	£2,000,000	ABC Ambulance Services[UK] Ltd.
02/05/2022	Car Parking Management Services	£2,370,000	CP Plus Ltd
02/05/2022	Provision of Post Diagnostic Support for Dementia	£1,556,165	Alzheimer Scotland
02/05/2022	Service User and Carer Engagement Services	£1,057,500	Mental Health Network Greater Glasgow & Clyde
03/05/2022	NHS GGC - Painting & Decorating Contractors Framework	£2,628,000	J S McColl Painting Contractors / Bell Decorating Group Limited / Mitie Property Services (UK) Ltd / Trident Maintenance Services Ltd

Published Date	Contract Name	Total Value	Contract Awarded To
09/05/2022	Pharmacy Distribution Centre, Leased Vans	£252,000	SG Fleet Limited
09/05/2022	Maintenance of Patient Lifting Equipment	£186,000	Drive DeVilbiss Sidhil Ltd
09/05/2022	Laundry Plant Upgrade - NHS Greater Glasgow & Clyde	£1,500,000	Jensen Group
30/05/2022	Programme to Improve the Mental Health and Wellbeing of Young People	£84,000	Lifelink (trading name for Royston Stress centre Ltd)
09/06/2022	Fire Alarm Maintenance and Fire Alarm Testing	£3,600,000	ADT Fire & Security Ltd / Chubb Fire & Security / Churches Fire Safety Ltd / DFP Services Ltd / DMI Integrated Limited / FES Support Services Ltd / Fortress Security Ltd / King Communications and Security Ltd / Mitie / Secureshield Ltd / Securitas Security Services (UK) Limited / SPIE Ltd
09/06/2022	Provision of Cleanroom Clothing	£490,000	Elis UK Ltd
09/06/2022	Maintenance of Nurse call System	£250,000	Static Systems Group Ltd
09/06/2022	Staff Security & Attack Alarms	£150,000	King Communications and Security Ltd
09/06/2022	Nutanix Block Model NX-3060-G6	£50,078	XMA Limited
15/06/2022	Senior Project Manager x 1	£106,776	Venesky Brown Ltd
16/06/2022	Recovery Communities Framework	£960,000	South Community Recovery Network / North West Recovery Communities / North East Recovery Community
17/06/2022	Skye House Courtyard Project, Stobhill Hospital	£207,254	Luddon Construction Ltd
17/06/2022	Greater Glasgow Health Board Ultrafiltration Plant - Cowlares CDU	£98,481	Veolia
20/06/2022	Decontamination Electronic Track and Trace System	£183,212	Newgate Technology Ltd
20/06/2022	Carevue ICU System Support and Maintenance	£270,636	Philips Electronics UK Limited
05/07/2022	Hepatitis C Patient Information Service	£500,000	Waverley Care
05/07/2022	Alcohol and Drug Prevention and Education Service for Children, Young People and Families for Glasgow City	£1,032,000	Addaction
05/07/2022	Alcohol and Drug Prevention and Education Service for Communities for Glasgow City	£1,032,000	Glasgow Council on Alcohol
05/07/2022	Provision of Community Weight Management Services	£1,250,000	Weight Watchers
05/07/2022	Tender for the Provision of Glasgow City Stress Services (NHSGGC)	£2,048,700	Lifelink

Published Date	Contract Name	Total Value	Contract Awarded To
07/07/2022	Mobile Operating Endoscopy Unit	£3,000,000	Vanguard Healthcare Solutions Limited
11/07/2022	Rapid Response and Resettlement	£732,000	The British Red Cross Society
21/07/2022	Glasgow Royal Infirmary, Intensive Care Unit Ventilation Upgrade	£96,120	Wylie Shanks Architects
25/07/2022	2022 Health and Wellbeing Survey	£465,000	BMG Research Ltd (GB)
02/09/2022	Purchase of Continuous Batch Washer, Feeder, Ironer, Folder and Stacker	£1,174,360	Jensen UK Ltd
07/09/2022	Dumbarton Health Centre Boilerhouse Upgrade	£159,544	Soron Limited
07/09/2022	Leverndale Hospital - Blocks 9&10 - Beith & Banff Wards - Boilerhouse Upgrade	£176,324	ECG Building Maintenance Ltd (t/a ECG Facilities Services)
09/09/2022	GG&C Pharmacy Management System	£1,002,630	Careflow Medicines Management Limited
15/09/2022	The Provision of Software Development Services	£57,600	SG Systems Limited
20/09/2022	Chemotherapy Electronic Prescribing System	£661,050	CIS Oncology Ltd
20/09/2022	Vale centre for Health & Care - Dental Surgery Ventilation Upgrades	£73,913	Soron Limited
20/09/2022	Inverclyde Royal Hospital - LTHW Heating Pipework Replacement	£727,768	Taylor and Fraser
20/09/2022	Royal Alexandra Hospital, Paisley - Supply, Installation & Commsioning of 2 Packaged Plantrooms for CoE Wards 36-39	£546,820	ECG Building Maintenance Ltd (t/a ECG Facilities Services)
20/09/2022	Vale of Leven Hospital - Audiology Department - Upgrade of ventilation and mechanical systems	£134,066	ECG Building Maintenance Ltd (t/a ECG Facilities Services)
06/10/2022	NHSGGC General Medical Practices (GMP) Server Replacement Support & Logistics Services	£301,794	XMA Limited
07/10/2022	Anaesthetics Rota Management System	£262,366	Rotamap Ltd
11/10/2022	Security Services to the Community	£480,000	CSM Facilities Management
19/10/2022	Extension of Support and Upgrade of Echocardiographic System	£485,445	GE Healthcare
04/11/2022	eHealth Safer Medicines Programme Manager	£156,600	Venesky Brown Ltd

Published Date	Contract Name	Total Value	Contract Awarded To
08/11/2022	Lead Consultant Appointment	£82,995	Wylie Shanks Architects
09/11/2022	Glasgow Royal Infirmary - Installation of Security Network	£127,300	Veracity Solutions Limited
09/11/2022	Royal Alexandra Hospital, Paisley - Supply, Installation & Commissioning of 2 Packaged Plantrooms for CoE Wards 36-39	£546,820	ECG Building Maintenance Ltd (t/a ECG Facilities Services)
09/11/2022	Glasgow Dental Hospital - Level 6 - Installation of New Ventilation	£344,168	ECG Building Maintenance Ltd (t/a ECG Facilities Services)
09/11/2022	Inverclyde Royal Hospital - Replacement of Fireman's Lift (South)	£109,900	Saltire Lifts LTD
09/11/2022	Glasgow Dental Hospital - Level 4, 5, 6 & 7 - Dental POD & Ventilation Installation	£585,242	Soron Limited
09/11/2022	NHSGG&C - Royal Alexandra Hospital - 11KV Switchgear Replacement and Single Point of Failure Projects	£1,317,619	Quartzelec
17/11/2022	Innovations Project Manager	£51,480	Harvey Nash
18/11/2022	Insource Support (Gynaecology)	£272,448	Synaptik
21/11/2022	INS Ward Upgrade	£1,100,000	Redpath Construction Ltd.
29/11/2022	Distress Brief Intervention (Inverclyde)	£750,000	SAMH (Scottish Association for Mental Health)
06/12/2022	Post Diagnostic Support for Dementia Services (PDS) - Inverclyde	£519,350	Alzheimer Scotland
06/12/2022	GGC eHealth CAPTND Programme Manager	£97,988	Venesky Brown Ltd
07/12/2022	Epilepsy Services	£1,000,000	Epilepsy Connections
09/12/2022	Gartnavel General Hospital - Beatson Obsolete Building Energy Management System (BEMS) Replacement - Phase 1	£656,134	Schneider Electric
13/12/2022	Greater Glasgow Health Board Radiotherapy Linear Accelerators	£5,593,010	Varian Medical Systems UK Ltd
20/12/2022	GMP Support Services	£1,751,090	Daisy Corporate Services Trading Limited
22/12/2022	Provision of DNA Microarray System (Rental Reagent)	£621,000	Illumina Cambridge Ltd.

Published Date	Contract Name	Total Value	Contract Awarded To
05/01/2023	Main Contractor Appointment	£1,149,880	Redpath Construction Ltd.
09/01/2023	Main Contractor Appointment	£563,906	Clark Contracts
10/01/2023	Home Energy Crisis Response Service	£112,408	Money Matters Money Advice Centre
12/01/2023	Queen Mothers Hospital Fabric Demolition Works- ( Scot Excel Framework Lot 2 Mini Compet...	£671,913	George Beattie & Sons Ltd (GB)
18/01/2023	Laboratory Medicine Building Queen Elizabeth University Hospital Campus Obsolete BEMS Replacement Phase 1	£249,166	Schneider Electric
24/01/2023	NHS GGC - APPOINTMENT OF ASSET VALUER	£75,000	Valuation Office Agency
24/01/2023	NHSGG&C - Westward House Paisley - Boiler/CHP Upgrade	£238,994	Soron Limited
25/01/2023	NHSGG&C - Dava Street Stores - Electrical Heating Project	£217,827	Quartzelec
15/02/2023	SBS MINI COMP-Options Study, Inverclyde Royal Hospital-Building Envelope Remediation	£135,030	HLM Architects
16/02/2023	Provision of a Non-Fatal Overdose (NFO) Service	£249,135	Turning Point Scotland
01/03/2023	Travel and Venue Solutions	£166,670	Agiito
08/03/2023	Internal Audit Services	£1,570,110	Azets
08/03/2023	NHSGGC Community Weight Management Services	£1,250,000	Miles Bramwell Executive Services Ltd t/a Slimming World / WW GBR Ltd.
10/03/2023	Insource Support (Dermatology)	£307,500	Medacs Healthcare Plc
14/03/2023	Interpreting, Communication Support and Transcription Services	£3,000,000	Global Language Services Ltd / Deaf Services Lanarkshire / Sign Language Interactions / Deaf Action / DA Languages Limited / Supreme Linguistic services T/A Premium Linguistic services
21/03/2023	NHSGGC - Therapeutic Services	£1,912,000	Notre Dame Centre
27/03/2023	Innovations Project Manager	£50,800	Venesky Brown Ltd
29/03/2023	MS Services	£600,000	Revive MS Support
30/03/2023	DCN Facilitators	£87,500	Harvey Nash / Venesky Brown Ltd

## Appendix 2 – Future Regulated Procurements Summary

Contract Reference	Contract Name	Approx commencement of Procurement	Annual Value
GGC0734	Interpreting Services	Apr-2023	£1,000,000
GGC0768	Procedure Packs	Apr-2023	£900,000
NP67622	Medical Insourcing (Colposcopy)	May-2023	£260,000
NP67622	Medical Insourcing (Paed's cultural & religious circumcisions)	Jun-2023	£155,000
NP67622	Medical Insourcing (Gastroenterology)	Jul-2023	£310,014
NP67622 (GGC0866)	Medical Insourcing (Endoscopy)	Jul-2023	TBC
NP67622	Medical Insourcing (Spinal)	Jul-2023	TBC
GGC0639	Asbestos Removal and Remediation	Jul-2023	TBC
GGC0565	Generator Maintenance	Jul-2023	£250,000
GGC0767	Water Systems Compliance	Jul-2023	£1,200,000
GGC0811	Ventilation	Jul-2023	£1,000,000
GGC0649	Grounds Maintenance and Winter Services	Jul-2023	£594,000
GGC0703	Heating Systems Repairs	Jul-2023	£5,000,000
GGC0709	Professional Services	Jul-2023	£150,000
GGC0769	Beds, Cots and Lifting Equipment Maintenance	Jul-2023	£505,000
TBC	Reverse Vending Machine Trial x 1	Jul-2023	TBC
TBC	Rental of Clean Room Sterile Mopping Systems	Jul-2023	£39,000
GGC0817	Vascular Grafts	Jul-2023	TBC
GGC0679	Dental Implants	Jul-2023	£350,000
GGC0851	Prison Recovery Worker Post	Aug-2023	£47,500
GGC0852	Social Recovery Coordinator Post	Aug-2023	£35,000
GGC0829	Non-Fatal Overdose Service (NFO) (GGC Wide)	Aug-2023	TBC
GGC0620	LGBT Support Service	Sep-2023	£200,000
GGC0801	Blood Glucose & Ketone Monitoring (Secondary)	Sep-2023	£480,000
GGC0614	HIV Prevention in African Communities & Hep C Patient Information & Support	Oct-2023	£220,000
GGC0756	Pest Control	Oct-2023	TBC
GGC0842	Alternative Distress Response Service	Nov-2023	£498,000
GGC0829	Passive Fire Protection	Nov-2023	£1,000,000
TBC	Facilities Management Consultancy	Nov-2023	TBC
GGC0843	Car Parking Services	Nov-2023	£593,283
NP67622	Medical Insourcing (Gynaecology)	Dec-2023	£227,891

Contract Reference	Contract Name	Approx commencement of Procurement	Annual Value
GGC0864	PDC - Fleet	Dec-2023	£120,000
GGC0838	Community Link Workers (Glasgow)	Dec-2023	£3,030,582
GGC0854	RSHP Learning - Parental Engagement	Dec-2023	£64,000
GGC0856	Youth Counselling In Schools WD	Jan-2024	TBC
GGC0848	Forensic Medical Services (Police Custody & Prisons)	Mar-2024	£924,986
GGC0850	Community Wellbeing Advisors East Dunbartonshire	Mar-2024	TBC
GGC0758	Automatic Meal Container Sealing Machines	Mar-2024	£250,000
GGC0853	Financial Inclusion Service (Acute)	Apr-2024	£50,000
GGC0741	Endowment Investment Manager	Apr-2024	£344,000
GGC0846	Research Framework	Apr-2024	TBC
GGC0847	Huntington Disease Service	Apr-2024	TBC
GGC0855	Mental Health Employability Services	Apr-2024	£452,000
TBC	Youth Mental Health Improvement Services	Apr-2024	TBC
TBC	Inverclyde IPS	Apr-2024	TBC
GGC0830	Flooring Contractors	Apr-2024	£675,000
TBC	Non-Ambulatory Transport	Apr-2024	TBC
GGC0803	Car Cleaning Services	Apr-2024	£120,000
TBC	Lab Transportation Bags	Apr-2024	£64,967
GGC0844	Renal Transport	Apr-2024	£1,000,000
TBC	Family Nurture Workers in General Practice	May-2024	£350,000
TBC	Family Support in General Practice Evaluation	May-2024	£76,000
TBC	Trauma Response for Parents	May-2024	£50,000
TBC	Laundry Services (LAN Leading)	Jun-2024	£400,800
GGC0602	Alternative Distress Response	Oct-2024	£338,000
GGC0625	Health Records Storage and Scanning Services	Oct-2024	£541,000
GGC0579	Managed Transport Service	Oct-2024	£1,138,453
GGC0606	Glasgow City Stress	Dec-2024	£609,000
GGC0613	Addictions Employability Services	Dec-2024	£200,000
GGC0618	Advocacy Services for Children and Young People	Dec-2024	£5,000
GGC0646	Community Link Workers: Inverclyde & Renfrewshire	Dec-2024	£738,105
GGC0662	GGC0662 Alcohol & Drug Prevention & Education	Dec-2024	£160,000
GGC0675	Forensic Adult Provisions	Dec-2024	£63,035
GGC0685	Recovery Communities Framework	Dec-2024	£240,000



Contract Reference	Contract Name	Approx commencement of Procurement	Annual Value
NP70822	Natural Gas - All NHSS Sites	Dec-2024	£20,670,424
GGC0607	Oral Health Distribution	Dec-2024	£43,162
GGC0358	Painting and Decorating Contractors	Dec-2024	£657,157
GGC0664	GGC0664 Multiple Risk Service for Young People	Mar-2025	£90,000
GGC0506	Forensic Medical Services (Children's and Archway)	May-2025	£243,852
GGC0631	Paper Shredding (Confidential Waste) Services	Jun-2025	£0
GGC0718	Secure Cash in Transit	Jul-2025	£61,068
GGC0825	Pressure Monitoring Transducers	TBC	£168,750

#### Appendix 2 – Future Regulated Procurements Summary – eHealth (IT contracts)

Contract Reference	Contract Name	Contract End Date	Approx. commencement of Procurement	Annual Value
N/A	Electronic Discharge Aid System	New Requirement	May 2023	£60,000
N/A	Dental Charting System	New Requirement	May 2023	£76,000
N/A	Digital Mail Service	New Requirement	Jun 2023	£120,000
N/A	Audiology Patient Management System	New Requirement	Jun 2023	£100,000
CNTR0010454	PI Servers and Storage	31/03/2024	Jun 2023	£2,500,000
ITMC726	Network Cabling	31/12/2023	Jul 2023	£75,000
N/A	COPD System	Innovation	Jul 2023	£600,000
N/A	District Nurse Support System	New Requirement	Sep 2023	£100,000
N/A	Telemedicine Support System	New Requirement	Sep 2023	£120,000
ITMC697	Patient Self Check In Kiosks	30/04/2024	Oct 2023	£150,000
ITMC719	Paging Services	30/06/2024	Oct 2023	£210,000
N/A	Healthy Aging Support System	New Requirement	Dec 2023	£150,000